



**Position:** Vice President for Electricity Markets & Transmission Policy

**Reports To:** President & CEO

**Type:** Exempt

**Location:** Baltimore, MD (Hybrid)

## **ORGANIZATION PROFILE**

The Business Network for Offshore Wind (The Network) is a nonprofit, educational organization with a mission to develop the offshore wind renewable energy industry and its supply chain. The Network partners with industry and government to build an innovative supply chain that will create and sustain jobs, benefiting local economies and ensuring a cost-effective clean energy portfolio. We advance this through collaboration, education, and innovation, bringing together global developers, policymakers, academia, and leading experts to grow this new and vital offshore wind industry that provides a practical solution to climate change and creates well-paying jobs.

## **POSITION SUMMARY**

The Business Network for Offshore Wind (the Network) is hiring for a Vice President for Electricity & Transmission to oversee the Network's growth and evolution of offshore wind transmission and interconnection policy and regulatory engagement at the federal, state, and local levels. Reporting to the Senior Vice President for Policy and Programs, this role is responsible for designing, developing, and coordinating the Network's policy strategy and planning, as well as related regulatory engagement duties including projects, research, writing, and activities. This position requires experience in electricity markets as well as non-governmental entities and regulatory bodies that influence transmission planning and the related policy landscape. An understanding of renewable energy and the offshore wind industry at senior management and organizational levels is ideal. The professional in this role must be aware of, and consistently monitor industry-related electricity market, grid, and transmission activities and establish/cultivate stakeholder relationships in offshore wind and adjacent industries. One of the objectives of this position is to determine, define, and execute upon appropriate policy/regulatory engagement strategy, up and coming initiatives in the industry, and help keep Network members up to date on relevant developments at the local, state, federal, and international levels. This Vice President role will be responsible to manage critical resources of the Network including strategic planning effectively and efficiently; human capital; funding and budgets; internal and external relationships; organizational culture, evaluation, and learning; and team management and performance.

## **POSITION FUNCTIONS AND RESPONSIBILITIES**

### **Policy Development & Regulatory Engagement**

- Elevate the profile of offshore wind in the U.S. energy policy conversation at the federal, state, and local levels to solidify the technology's role as an indispensable component of the clean energy transition
- Serve as a regulatory, policy, and technical advisor regarding electricity markets, state government, federal government, and grid operator policy and developments regarding transmission to Network members and staff

- Responsible for designing, developing, and executing the Network's policy and regulatory engagement strategies, primarily focused on electricity markets, onshore grid operators (PJM, NYISO, ISO-NE, CAISO, MISO, vertically integrated electricity markets) and offshore transmission market players and adjacent entities
- Work to educate state public commissions, Federal Energy Regulatory Commission (FERC) and other regulators on offshore wind interconnection issues and adoption of best practices
- Inform state level offshore wind state level strategy through convening and other educational activities
- Interact with domestic and international offshore wind experts, professionals, federal and state regulators, government representatives, and other stakeholders
- Represent the United States offshore wind industry and liaise/engage with the international offshore wind industry
- Lead the Network's Transmission Working Group including quarterly meetings
- Lead development of the Network Grid and Transmission Conference
- Represent the Network on federal and state grid and transmission working groups
- Develop and write regulatory comments, thought leader papers
- Testify and speak at regulatory conferences, meetings, and hearings
- Coordinate outside counsel and expert consultants as needed

### **Member Services & Programs**

- Work closely with Member Services, Policy, Programs, and Events to develop a deep understanding of Network issues and challenges regarding OSW policy, create opportunities for stakeholders to engage with Network programs, projects, and activities as well as work alongside Network members to grow and evolve the OSW industry
- Guide and support programs, projects, and working groups to advance Network services and products to members and community stakeholders

### **Business and Research Development**

- Actively pursue business development efforts for all Network programs, projects, services, products, and events
- Identify viable opportunities to grow and evolve existing products/services to new and existing regional, state, and local markets, and/or launch new products/services
- Build the Network's industry visibility, reputation, and brand including contributing to thought leadership, influencing decision and opinion makers, representing the Network at conferences and events, and writing/developing OSW industry white papers and research

### **Leadership & Management:**

- Help create opportunities for Network stakeholders to develop their leadership styles, emotional intelligence, and professional skills
- Help design, align, prioritize, and operationalize organizational tactics, goals
- Help staff incorporate organizational ecosystem-wide infrastructure (business systems, management, leadership, culture) elements and opportunities in planning, implementation, evaluation, and learning
- Manage and escalate employee relations challenges; monitor and track employee performance; provide regular, helpful, and actionable feedback to direct reports

## **EDUCATION AND EXPERIENCE**

- Graduate degree or equivalent work experience in a relevant field (electrical/power systems engineering, offshore wind, non-profit management, economics, energy, law, political science)
- At least 10 years of professional experience with steadily increasing job responsibilities
- Experience in renewable energy, regulatory environments, and government affairs/relations strongly preferred
- Ability to acquire new business development and retain membership with effective relationship management
- Ability to navigate a fast-paced environment and balance responding to immediate opportunities while maintaining a strategic, long-term perspective
- Proven written and verbal communication skills with a demonstrated desire and ability to interact with other domestic and international OSW experts, professionals, and regulators
- Ability to work independently and as part of a team as well as manage staff and delegate, monitor, and evaluate team and individual work activities and performance effectively
- Ability to navigate volatility, uncertainty, complexity, and ambiguity as the OSW industry continues to develop and mature
- Ability and demonstrated history of success with fully remote work arrangement. This position is non- location specific, eligible for full-time remote working arrangements, and a candidate with flexibility to work/reside on either or both Atlantic and Pacific coasts is preferred.

## **BENEFITS AND COMPENSATION:**

The salary range for this position is commensurable with experience. For full-time, benefit eligible employees, the Network offers an excellent range of benefits including:

- Medical Insurance
- Dental and Vision Benefits
- Employee Life Insurance
- Employee Short- & Long-Term Disability
- Paid Vacation
- Paid Sick & Personal Leave
- 401K Plan

## **WORKING CONDITIONS**

- Work is in an office environment

BNOW provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability, or genetics. In addition to federal law requirements, the Business Network for Offshore Wind complies with applicable state and local laws governing nondiscrimination in employment in every location in which we employ staff. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

Cover letters and resumes should be sent to [careers@offshorewindus.org](mailto:careers@offshorewindus.org)